

# effective people management

description	A dynamic and highly participative two-day workshop with ideas that really work! Presented by an experienced and proven successful manager, the workshop is designed to provoke fresh thinking, plus provide the skills and the desire to maximise performance levels in the individual and the management team.
who should attend	Busy leaders, managers and supervisors who are serious about their responsibilities for planning, co-ordinating and organising people to achieve outstanding results.
features	<p><b>Management Techniques</b></p> <ul style="list-style-type: none"><li>• the principles of effective people management</li><li>• effective time management</li><li>• feedback, praise and criticism</li><li>• co-ordinating the company objectives</li><li>• planning, organising and controlling the team</li><li>• management as a sales process.</li></ul> <p><b>Motivation and Leadership</b></p> <ul style="list-style-type: none"><li>• motivation versus manipulation</li><li>• developing and maintaining respect</li><li>• the value of team spirit and how to develop it</li><li>• inspirational leadership</li><li>• communication skills – the art of selling the message</li><li>• effective goal setting</li><li>• understanding what makes people work and achieve.</li></ul>
format	A combination of tutorial presentation of ideas, group workshop consideration and facilitated review, to identify where and how the concepts can best be applied in the workplace to improve business results.
benefits	<ul style="list-style-type: none"><li>• Improved business results through the development and more effective use of people.</li><li>• Increased delegates' confidence in their own ability.</li><li>• Improve how people understand, motivate and develop their teams.</li><li>• Improve peoples' ability to be effective and persuasive communicators.</li></ul>

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## For more details of our consultancy and training support

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